



300 E. Locust Street, Ste. 100
Des Moines, Iowa 50309
515-244-0021

MEMORANDUM

DATE: September 13, 2024

TO: MWA Board Members

CC: MWA Staff

FROM: Michael McCoy, Executive Director

RE: Wednesday, September 18, 2024, Board Meeting

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This month's board meeting is scheduled for Wednesday, September 18, 2024, at 5:45 pm in the board room at Central Office (300 East Locust Street, Ste. 100, Des Moines, Iowa). If you have questions about any items listed below, please call me at 323.6535 (w) or 707.3869 (c). I look forward to seeing you on Wednesday.

The following numbered items correspond with the number of the item on the agenda:

Consent Agenda Items for Approval

7. Resolution 09-24-02 - Approval of Revenue Sharing with Respect to the Collection of Solid Waste Agreement – Action for Approval

This is an annual agreement to split the revenue from sales of extra and large item stickers among contracted haulers for municipal solid waste. Staff recommends approval.

8. Resolution 09-24-03 – Approval to Purchase Two Walking Floor Trailers for Metro Transfer Stations – Action for Approval

Walking floor trailers are used in operations to haul waste from transfer stations to landfills. The equipment is essential to operations, so a regular rotation of replacements is recommended. The two trailers are budgeted in Capital Expenditures FY25 and the bids are under the budgeted amount. Staff recommends approval.

Regular Agenda Items for Approval

9. Resolution 09-24-04 – Approval for Accountant Staff Position – Action Item

The agency requests approval to add an additional Accountant position to the Finance team. The position is not budgeted in the current year but approval to start the hiring process now (rather than hold off until the next fiscal year's budget is approved) is requested. Staff recommends approval.



**Board of Directors
2024 Calendar Year**

**Dean O'Connor
Chair**

**Rob Sarchet
Vice-Chair**

Dean O'Connor
Altoona

Mark Holm
Ankeny

Bob Peffer
Bondurant

Ted Weaver
Clive

Joe Gatto
Des Moines

Angie Schaffer
Elkhart

David Gisch
Grimes

Bryan Burkhardt
Johnston

Bill Roberts
Mitchellville

Ed Kuhl
Norwalk

Konnor Hodges
Pleasant Hill

Rob Sarchet
Polk City

Tom Hockensmith
Polk County

Jeremy Lindquist
Runnells

Patricia Boddy
Urbandale

Doug Loots
West Des Moines

Susan Skerics
Windsor Heights

**Michael McCoy
Executive Director**

**Metro Waste Authority
Board Meeting
September 18, 2024**

MWA Central Office
300 E. Locust Street, Ste. 100, Des Moines, Iowa 50309
5:45 pm

Agenda

1. Call to Order, Roll Call
2. Approval of Regular Agenda
3. Public Forum

CONSENT AGENDA

The following are routine items enacted by one roll call vote without separate discussion unless someone, Board or Public, requests an item be removed for consideration:

4. Approval of Consent Agenda – Items 4 through 8
5. Consideration of Minutes August 21, 2024, Metro Waste Authority Board Meeting – Action for Approval
6. Resolution 09-24-01 – Consideration of June 2024, Financial Statements – Action to Receive and File
7. Resolution 09-24-02 – Approval of Revenue Sharing with Respect to the Collection of Solid Waste Agreement – Action for Approval
8. Resolution 09-24-03 – Approval to Purchase Two Walking Floor Trailers for Metro Transfer Stations – Action for Approval

END CONSENT AGENDA

Regular Agenda Items for Approval – Item 9

9. Resolution 09-24-04 – Approval for Accountant Staff Position – Action Item
10. Presentation: Education and Outreach Programming
11. Presentation: Metro Recycling Facility Strategic Objective Update
 - Increase Commercial Material
 - Increase Inbound Material
12. Closed session pursuant to Iowa Code 21.5.1(c) to discuss strategy with counsel in matters that are presently in litigation or where litigation is imminent where its disclosure would be likely to prejudice or disadvantage the position of the governmental body in that litigation.
13. Director's Report
14. Chair's Report

15. General Board Discussion and Other Business

16. Correspondence

17. Adjournment

October Executive/Finance Meeting: October 2, 2024, MWA Central Office, 300 E. Locust Street, Ste 100, Des Moines, Iowa 50309, 12:00 pm.

October Board Meeting: October 16, 2024, MWA Central Office, 300 E. Locust Street, Ste. 100, Des Moines, Iowa 50309, 5:45 pm.



300 E. Locust Street, Ste. 100
Des Moines, Iowa 50309
515-244-0021

August 21, 2024, Unofficial Metro Waste Authority Board Meeting Minutes

1. Call to Order

The meeting was held at Metro Waste Authority's Central Office. Rob Sarchet, vice chair, called the August 21, 2024, Metro Waste Authority Board Meeting to order at 5:45pm. A quorum was present.

Roll Call – MWA Board Representatives/Alternates in Attendance

Mark Holm, Ankeny – in-person
Bob Pepper, Bondurant – virtual
Ted Weaver, Clive – virtual
Joe Gatto, Des Moines – virtual
David Gisch, Grimes – in-person
Bill Roberts, Mitchellville – virtual
Ed Kuhl, Norwalk – virtual
Konnor Hodges, Pleasant Hill – virtual
Rob Sarchet, Polk City – in-person
Patricia Boddy, Urbandale – in-person
Doug Loots, West Des Moines – in-person
Susan Skeries, Windsor Heights – virtual

2. Approval of Regular Agenda

Moved by Ankeny, seconded by Grimes, to approve the August 21, 2024, board meeting agenda as presented. Motion carried unanimously.

3. Public Forum

There were no requests to address the board.

CONSENT AGENDA

The following are routine items enacted by one roll call vote without separate discussion unless someone, Board or Public, requests that an item be removed for consideration:

4. Approval of Consent Agenda – Items 4 through 6

Moved by Ankeny, seconded by Grimes, to approve the Consent Agenda, items 4 through 6. Motion carried unanimously.

5. Consideration of Minutes of July 17, 2024, Metro Waste Authority Board Meeting – Action for Approval

6. Resolution 08–24–01 – Consideration of July 2024, Monthly Expenditures – Action for Approval

END CONSENT AGENDA

Regular Agenda Items for Approval – Item 7

7. Resolution 08–24–02 – Approval of Hydraulic Cylinder Rebuild for Metro Recycling Facility – Action Item

Dan Haag, recycling administrator, reported on a damaged hydraulic cylinder at Metro Recycling Facility that can be rebuilt and placed in inventory to guard against potential future downtime. Staff recommended the rebuild of the hydraulic cylinder.

Moved by Grimes, seconded by Urbandale, to approve Resolution 08–24–02. Motion carried unanimously.

8. Presentation: Public Affairs Strategic Approach

Emily Grier, community relations coordinator, and Sarah Borzo, education and outreach coordinator, reported on the evolution of the Public Affairs Department and the creation of the department’s mission, vision, core function, and goals.

9. Presentation: Strategic Objective Update – Customer Care

Cassie Riley, public affairs, provided updates about the FY23-24 Strategic Business Plan objective to enhance the agency’s customer care model.

10. Director’s Report

Colby Reid, recycling center manager, reported on the celebration of an Honorary Everyday Hero.

Michael McCoy, executive director, provided information about communities utilizing Grow Gold Compost at a reduced rate for soil quality restoration and encouraged those in attendance to reach out if their city has an applicable project.

Emily Dobbins, human resource manager, reported on staff participation in the 2024 Des Moines Corporate Games.

The September executive finance meeting will be held on September 4, 2024, at Central Office (300 E. Locust St. Ste. 100, Des Moines, Iowa) at 12:00 pm.

The September board meeting will be held at Central Office (300 E. Locust Street, Ste. 100, Des Moines, Iowa) on Wednesday, September 18, 2024, at 5:45 pm.

11. Chair’s Report

No report.

12. General Board Discussion and Other Business

No report.

13. Adjournment

Moved by Grimes, seconded by Ankeny, to adjourn the August 21, 2024, board meeting. Motion was carried unanimously by voice vote. The meeting adjourned at 6:13 pm.

Michael McCoy, Executive Director

Dean O’Connor, Chair

Metro Waste Authority
Statement of Revenue, Expenses and Change in Net Position
Reported by Line of Business
For the Twelve Months Ended 6/30/2024

Revenue by Activity:

Landfills and transfer stations	\$ 42,300,207
Recycling	12,681,720
Contract management - garbage and yard waste	7,577,022
Compost	3,497,572
Office rental	619,399
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Total	66,675,920

Expense by Activity:

Landfills and transfer stations	29,706,030
Recycling	12,862,700
Contract management - garbage and yard waste	6,447,823
Compost	3,457,397
Office rental	738,883
	<hr/>
Central office	3,206,159
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Total	56,418,992

Contribution by Activity:

Landfills and transfer stations	12,594,177
Recycling	(180,980)
Contract management - non-recycling	1,129,199
Compost	40,175
Office rental	(119,484)
	<hr/>
Central office	(3,206,159)
	<hr/>
Total	10,256,928

Investment income (loss)	<hr/> 3,936,952
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Change in Net Position **14,193,879**

Net Position, beginning of year

119,164,645

Net Position, end of period

\$ 133,358,524

The interim financial reports provided are believed to be materially accurate and have been prepared in accordance with GAAP in all material respects. The information is unaudited and intended to provide meaningful information relative to mid-year results.

**Metro Waste Authority
Statements of Net Position**

	<u>As of 6/30/2024</u>	<u>As of 6/30/2023</u>
Current Assets		
Cash and cash equivalents	\$ 6,778,738	7,724,145
Investments	26,092,079	26,543,299
Accounts receivable	9,055,923	7,777,410
Prepaid expenses, other	1,535,554	184,748
Inventories	236,689	315,235
	<hr/>	<hr/>
Total current assets	43,698,983	42,544,837
Assets Whose Use is Limited		
Investments	55,337,162	43,360,403
	<hr/>	<hr/>
Lease Receivables	1,061,580	1,061,580
	<hr/>	<hr/>
Capital Assets		
Less accumulated depreciation	201,658,126	197,909,565
	<hr/>	<hr/>
Total capital assets	115,400,173	106,025,940
	<hr/>	<hr/>
Total assets	86,257,953	91,883,625
	<hr/>	<hr/>
	<hr/>	<hr/>
Deferred Outflows of Resources	186,355,678	178,850,445
	<hr/>	<hr/>
Pension	(1,249,426)	(1,249,426)
	<hr/>	<hr/>
Current Liabilities		
Current portion of notes payable	960,000	2,850,000
Construction costs payable	-	2,944,203
Trade accounts payable	2,481,567	3,707,209
Landfill tax payable	426,579	787,791
Accrued payroll and employee benefits	1,200,160	1,644,215
Other accrued expenses	414,007	349,003
	<hr/>	<hr/>
Total	5,482,313	12,282,421
	<hr/>	<hr/>
Long-term Liabilities		
Notes payable	20,585,159	21,741,909
Accrued landfill closure and post closure care costs	23,792,363	22,524,146
Net pension liability	3,111,888	3,111,888
	<hr/>	<hr/>
Total long-term liabilities	47,489,409	47,377,943
	<hr/>	<hr/>
Total liabilities	52,971,723	59,660,364
	<hr/>	<hr/>
Deferred Inflows of Resources		
Leases	873,508	873,508
Pension	401,350	401,350
	<hr/>	<hr/>
Total deferred inflows of resources	1,274,858	1,274,858
	<hr/>	<hr/>
Net Position		
Net investment in capital assets	64,712,795	64,347,513
Restricted for transfer station closure	320,000	320,000
Unrestricted	68,325,729	54,497,136
	<hr/>	<hr/>
Total net position	133,358,524	119,164,649
	<hr/>	<hr/>
Total Liabilities, Deferred Inflows and Outflows, and Net Position	\$ 186,355,678	178,850,445
	<hr/>	<hr/>

**Metro Waste Authority Board
Monthly Board Meeting
September 18, 2024
CONSENT AGENDA ITEM 7**

ITEM:

Approval of Revenue Sharing with Respect to the Collection of Solid Waste Agreement

SUMMARY:

This establishes the Revenue Sharing with Respect to the Collection of Solid Waste Agreement until June 30, 2025.

DISCUSSION POINTS:

This annual agreement identifies the revenue share owed to Ankeny Sanitation and Waste Connections for the collection of bulky waste, extra waste, and appliances through Metro Waste Authority's Large and Extra Item Sticker program. The agreement has been reviewed and approved by all affected haulers.

STAFF RECOMMENDATION:

Staff recommends approval of the Revenue Sharing with Respect to the Collection of Solid Waste Agreement.

ATTACHMENTS:

- Attachment - Agreement for Revenue Sharing with Respect to the Collection of Solid Waste.

CONTACT:

Cassie Riley, public affairs, 515.323.6502

AGREEMENT FOR REVENUE SHARING WITH RESPECT TO THE COLLECTION OF SOLID WASTE

This AGREEMENT FOR REVENUE SHARING WITH RESPECT TO THE COLLECTION OF SOLID WASTE (this "Agreement") is made and entered into this 18th day of September 2024, by and among **Metro Waste Authority**, a joint powers entity organized pursuant to Chapter 28E of the Iowa Code ("MWA"), **Waste Connections of Iowa, Inc.**, an Iowa corporation ("WCI"), and **Ankeny Sanitation, Inc.**, an Iowa corporation ("ASI").

RECITALS

- A. On or around December 29, 2021, MWA and WCI entered into a certain Agreement for the Collection of Solid Waste (the "WCI Agreement"), whereby WCI agreed to provide solid waste collection services for certain residents within the MWA Service Area (as defined therein) of Participating Member Communities (as defined therein).
- B. On or around December 29, 2021, MWA and ASI entered into a certain Agreement for the Collection of Solid Waste (the "ASI Agreement"; together with the WCI Agreement, the "Collection Agreements"), whereby ASI agreed to provide solid waste collection services for certain residents within the MWA Service Area (as defined therein) of Participating Member Communities (as defined therein).
- C. In accordance with Section 7.3.6 of each of the Collection Agreements, each of WCI and ASI (collectively, the "Contractors") have agreed to collect Appliances (as defined in the Collection Agreements) and Bulky Waste Collection (as defined in the Collection Agreements) pursuant to certain requirements and compensation as more specifically set forth therein.
- D. MWA and each Contractor hereby desire to enter into this Agreement in order to set forth the revenue sharing by and among MWA and each Contractor for the collection of Appliances and Bulky Waste Collection.

AGREEMENT

In consideration of the mutual covenants and conditions contained herein, the parties agree as follows:

1. Defined Terms. Terms not otherwise defined herein shall have the definition as set forth in the Collection Agreements.
2. Collection Agreements. Each of the parties hereto agrees and acknowledges that each of the Collection Agreements and the terms of them shall continue in full force and effect. In the event of a conflict between the provisions of the any of the Collection Agreements and this Agreement, the provisions of such Collection Agreement shall prevail.

3. Term. This Agreement shall be effective July 1, 2024 through June 30, 2025. This Agreement may be mutually extended from year to year upon written agreement of the parties.

4. Section 7.3.6 of the Collection Agreements. Each of the parties hereto agrees and acknowledges that it has agreed to the following provision in Collection Agreement ("Section 7.3.6"):

"7.3.6 Separate Bulky Waste/Appliance Collection Charges

The cost to households for Bulky Waste collection will be \$1 for an extra bag or box that does not fit in the cart and \$5 for all Bulky Waste items that do not fit in the cart. Appliances will cost households \$35 each. MWA will sell Bulky Waste stickers to residents of the Participating Member Communities as follows:

- ♦ One extra bag or box sticker = \$1.00
- ♦ Bulky Waste item sticker = \$5.00

The extra bag must have a capacity no greater than thirty-five (35) gallons or equivalent size box. An appliance must have a total of seven (7) \$5 Bulky Waste item stickers applied.

MWA will retain issuance fees of \$0.10 for each \$1.00 sticker and \$0.20 for each \$5.00 sticker sold for the provision of the stickers and administration. Contractor will be paid the remaining sticker revenue received by MWA on a quarterly basis to cover the cost to the Contractor for the collection and disposal of the Bulky Wastes and Appliances. Contractor will be paid based on the revenue as received by MWA which may be prior to the actual service being used by households. Sticker fees and revenue to the Contractor will not be subject to adjustment and will remain the same throughout the Agreement term and any extensions."

5. Revenue/Revenue Sharing. As a result of the Bulky Waste Collection and Appliance collection as set forth in Section 7.3.6, MWA will pay each Contractor, after retention of the issuance fees by MWA as set forth in Section 7.3.6, the remaining sticker revenue received by MWA on a quarterly basis to cover the cost to Contractors for the Bulky Waste Collection and Appliance collection (the "Revenue"). MWA and each Contractor hereby agree that the Revenue shall be divided and distributed among each Contractor in accordance with the distribution as set forth in Exhibit A attached hereto. MWA and each Contractor hereby agree and acknowledge that the distribution as set forth in Exhibit A is a fair, true and accurate distribution of the Revenue among the Contractors.

6. Default. In the event that any party determines that another party has defaulted in the performance of its obligations hereunder, the aggrieved party may declare that default has occurred and give notice thereof to the defaulting party. Notice of default shall be given in writing, shall specify the nature of the default and the provision of this Agreement involved, and shall specify what action is required of the defaulting party to correct the default. The defaulting party shall have thirty (30) days from the date of its receipt of the notice of default to correct the default. If at the end of said thirty (30) day period the default has not, in the opinion of the aggrieved party, been corrected, that party may thereupon take whatever action it determined is necessary or appropriate to enforce or obtain performance of the provisions of this Agreement.

7. Notices. All notices, consents, approvals, communications, and requests of or to any of the parties to this Agreement shall be writing, delivered to the person designated below, by United State mail or in hand delivery, at the indicated address unless otherwise designated in writing.

For MWA:

Name: Cassie Riley
Title: Public Affairs
Address: 300 East Locust St., Ste 100
City, State: Des Moines, IA 50309

For WCI:

Name: Tyler Lundquist
Title: District Manager
Address: 4705 NE 22nd St.
City, State: Des Moines, IA 50313

For ASI:

Name: Andrew Larson
Title: President
Address: 7002 SE Delaware Ave,
City, State: Ankeny, IA 50021

8. Indemnity. Each Contractor shall indemnify and save harmless MWA, its officers, agents, servants and employees from and against any and all suits, actions, legal proceedings, claims, demands, damages, costs, expenses, and attorneys' fees to the extent resulting from a willful or negligent act or omission of such Contractor, its officers, agents, servants, and employees in the performance of this Agreement; provided, however, that no Contractor shall be liable for any suits, actions, legal proceedings, claims, demands, damages, costs, expenses and attorneys' fees solely arising out of the willful or negligent act or omission of MWA, its officers, agents servants or employees.

9. Amendments. All provisions of this Agreement shall be strictly complied with and conformed to by Contractors; and no amendment to this Agreement shall be made except upon written consent of the parties, which consent shall not be unreasonably withheld.

10. Counterparts. This Amendment may be executed in any number of counterparts, each of which shall be regarded as an original and all of which shall constitute but one and the same instrument.

11. Severability. If any provision of this Agreement is for any reason held to be illegal or invalid, such illegality or invalidity shall not affect any other provision entered into, each of which shall be construed and enforced as if such illegal or invalid portion were not contained herein. Nor shall any such illegality or invalidity affect any legal or valid application thereof, and each such provision shall be deemed to be effective in the manner and to the full extent permitted by law.

12. Governing Law. This Agreement shall be governed exclusively by and construed in accordance with the laws of the State of Iowa.

13. Assignment. This Agreement may not be assigned by any party hereto without the express written consent of the other party hereto.

14. Further Assurances. Each party hereby agrees to execute and deliver such additional instruments and documents and to take all such other action as the other party may reasonably request from time to time in order to effect the provisions and purposes of this Agreement.

[REMAINDER OF PAGE LEFT INTENTIONALLY BLANK]

IN WITNESS WHEREOF, we, the undersigned, by our duly authorized agents, affix our signatures as of the date first written above.

METRO WASTE AUTHORITY

By: _____

Name: Michael McCoy

Title: Executive Director

WASTE CONNECTIONS OF IOWA, INC.

By:  _____

Name: Tyler Lundquist

Title: District Manager

ANKENY SANITATION, INC.

By: _____

Name: Andrew Larson

Title: President

IN WITNESS WHEREOF, we, the undersigned, by our duly authorized agents, affix our signatures as of the date first written above.

METRO WASTE AUTHORITY

By: _____

Name: Michael McCoy

Title: Executive Director

WASTE CONNECTIONS OF IOWA, INC.

By: _____

Name: Tyler Lundquist

Title: District Manager

ANKENY SANITATION, INC.

By: _____ 

Name: Andrew Larson

Title: President

Exhibit A
Fiscal Year 2024 - 2025
Quarterly Revenue Share For MWA by and among
Waste Connections of Iowa, Inc. and Ankeny Sanitation, Inc.

100% OF REVENUE TO WASTE CONNECTIONS OF IOWA, INC.

Hy-Vee - 1990 Grand Avenue, West Des Moines
Hy-Vee - Mills Civic, 555 S 51st Street, West Des Moines
Hy-Vee Drugstore - 1010 60th Street, West Des Moines
True Value - 100 Grand Avenue, West Des Moines
City of Windsor Heights
Cappel's Ace Hardware - 5003 EP True Parkway, West Des Moines
Fareway - 329 Grand Avenue, West Des Moines
True Value Carlisle
Vine Food & Liquor - 2704 Vine Street, West Des Moines
Fareway Stores, Inc Mills Civic
Residents of: Carlisle, West Des Moines, and Windsor Heights

100% OF REVENUE TO ANKENY SANITATION, INC.

Hy-Vee - 108 8th Street SW, Altoona
Hy-Vee - 4815 Maple Drive, Pleasant Hill
Hy-Vee - 5750 MERLE HAY RD, JOHNSTON
Altoona Hardware Inc.
City of Altoona
City of Pleasant Hill
City of Runnells
City of Mitchellville
City of Bondurant
City of Norwalk
Cappel's Ace Hardware - 1120 Sunset Drive, Norwalk
Menards - 300 NE DESTINATION DRIVE, GRIMES
City of Clive
City of Grimes
City of Johnston
City of Polk City
Johnston Hardware
Fareway - 1101 S. 5th Street, Polk City
Fareway - 351 SE GATEWAY DR, GRIMES
Hy-Vee - 351 NE GATEWAY DR, GRIMES
FAREWAY STORES - HICKMAN ROAD
Residents of: Altoona, Bondurant, Clive, Grimes, Johnston, Mitchellville, Norwalk, Pleasant Hill, Polk City, and Runnells

80% OF REVENUE TO WASTE CONNECTIONS OF IOWA, INC. / 20% OF REVENUE TO ANKE

Hy-Vee - West Lakes, 1725 Jordan Creek Parkway, West Des Moines
Hy-Vee - 1700 Valley West Drive, West Des Moines
Hy-Vee - 7101 University Avenue, Windsor Heights

50% OF REVENUE TO WASTE CONNECTIONS OF IOWA, INC. / 50% OF REVENUE TO ANKE

Menards - Clive 12000 Hickman Road
Hy-Vee - 1005 E. Hickman Road, Waukee

**Metro Waste Authority Board
Monthly Board Meeting
September 18, 2024
CONSENT AGENDA ITEM 8**

ITEM:

Approval to Purchase Two Walking Floor Trailers for the Metro Transfer Stations

SUMMARY:

Three bids were received for the purchase of a walking floor trailer for Metro Transfer Stations.

The following bids were received:

- | | |
|---------------------------------|--------------|
| • East Genesis Unloader Trailer | \$117,600.00 |
| • Mac Waste Trailer, Inc | \$145,556.00 |
| • Hawk Equipment Company | \$146,157.00 |

DISCUSSION POINTS:

Walking floor trailers are used in operations to haul waste from transfer stations to landfills. The equipment is essential to operations, so a regular rotation of replacements is recommended.

STAFF RECOMMENDATION:

Staff recommends approval to purchase two walking floor trailers from East Genesis in the amount of \$117,600.00 each.

BUDGET REQUIREMENTS:

The walking floor trailers are budgeted in the FY25 Capital Equipment. The per trailer bid price is under the budgeted amount of \$150,000.

ATTACHMENTS:

- Quote – East Genesis Unloader Trailer
- Quote – Mac Waste Trailer, Inc
- Quote – Hawk Equipment Company

CONTACT:

Brian Wambold, disposal operations manager, 515.333.4447



EAST GENESIS UNLOADER TRAILER

OPEN TOP

CLOSED TOP

SCHEDULE DATE : _____

CUSTOMER: METRO WASTE DATE: 8/8/24 SERIAL # TWO UNITS
AUTHORITY "GENESIS"

Table with columns: BODY, TAILGATE, CHASSIS. Rows include specifications for WIDTH, LENGTH, HEIGHT, SIDE MAT'L, POLISHED SIDES, ROOF, BULKHEAD, TARP HOOKS, FLOOR MAKE, WEARPADS, TAPE COLOR, LIGHT PANEL, MARKER LIGHTS, MIDMOUNT SIGNALS, MUDFLAPS, HOSE HANGER, TIRE CARRIER, HEIGHT, TYPE, STYLE, MAT'L THICKNESS, S/S HINGE ON, GATESEAL, GATE LADDER, TARP HOOKS, WINDERS, GATE GUIDE, GATE CONTROL, POCKETS, CROSSPIPE, LOCATE, PIN DIA., HYDRAULICS, HOSES, LENGTH, FITTINGS, HP, LP, MODEL, TYPE, AXLE TO AXLE, REAR AXLE SETTING, 5TH WHEEL HT, PIN SETTING, SUSPENSION, SPRINGS, AXLES, BRAKES, DUSTSHIELDS, BRAKE CHAMBERS, ABS, HUBS, WHEELS, TIRES, DOLLIES, LOCATION, BUMPER, TOW HOOK(S), PUSH BLOCKS, PAINT.

REMARKS:

- 1. KEITH ALUMINUM FRAME. STAINLESS STEEL TUBING. WELD ENDS OF ALL CROSSMEMBERS TO BOTTOM RAIL.
2. 3 PAIR PER SIDE BOTTOM ONLY. ALL LED ALL WITH PROTECTORS
3. ADD HUBOMETER ON CENTER AXLE D/S.
4. LIFT AXLE TO BE COMPOSITITE EXF (13K) w/ 250/70R 22.5 R250ED 16 PLY TIRES. (2) ALUM WHEELS HP w/ BENDIX AIR DISC BRAKES
5. COMBINE MARKER LIGTHS & STOP TURN TO BROWN WIRE. LIFT AXLE TO BE AIR FRAME SWITCH + ELECTRIC CAB CONTROL WIRED to BLACK WIR
6. ADD BRACE BOTH SIDES AT DRIVE UNIT OPENING.
7. ADD BOLT ON FRONT ACCESS PANEL, WELD NUTS TO INSIDE OF B/H FOR AIR AND ELECTRICAL CONNECTIONS + PANEL FOR HYDRAULIC HOSES.
8. ADD ALUMINUM BOOMERANG WEAR PLATES AT REAR 3/16" X 68" X 68".
9. TOP OF GATE TO BE STEEL MESH BOLTED TO GATE FRAME 44" TALL x 83" WIDE.
10. SUSPENSION EXHAUST TO BE AIR FRAME SWITCH.
11. PART NUMBERS FOR THE WINGNUTS 1-1/4" FB-20-F STUCCHI C51WS-20-20 NPT D19. 1-1/2" FB-24-F STUCCHI C51WS-24-24 NPT E19.

OVERALL HEIGHT (FT) 13.40

EMPTY WEIGHT (#) 20,343
(EMPTY WEIGHT VARIANCE +/- 3%)

CUBIC YARDS

132
C BENYON

BODY/FAB/INSPECTION/FRAME/INVENTORY/SALES/TIRES/PAINT/ACID

Does not include price of tarp!

Eric Rouse

From: Benton, Charlie <cbenton@eastmfg.com>
Sent: Thursday, August 8, 2024 11:06 AM
To: Eric Rouse
Subject: Quote East Unloaders
Attachments: 50' x 102 Metro Waste Authority 8-8-24.pdf

You don't often get email from cbenton@eastmfg.com. [Learn why this is important](#)

Eric,

Thank you for the opportunity. I copied the last 8 trailer order. Delivery today is 11 to 12 weeks.

Your cost \$115,500.00
Freight 2,100.00
Total each \$117,600.00
Price good for 20 days

Charlie Benton
Refuse Product Manager and
Southeast Regional Manager
East Manufacturing Corporation
Cell 404-372-4082
Home Office 888-405-3278
www.eastmfg.com




MAC WASTE TRAILER, INC

2360 W. MAIN ST.

ALLIANCE, OH 44601

Phone: (234) 214-6420

Website: WWW.MACTRAILER.COM

This offer is valid until the printed expiration date, and is subject to change at Manufacturer discretion based on market conditions.

MOVINGFLOOR MVP SS				Quote ID # 95750	JOB #	Rev 3
Customer	METRO WASTE AUTHORITY			Balance Due	\$129,961.00	
Dealer Name	HALE TRAILER BRAKE & WHEEL INC			Cubic Yards	123	
Quote Date	8/12/24	Quote Expires	9/12/24	Oty	1	Weight 21381 lbs. ***
Dealer Salesman	TOM LAGIGLIO			Model Code	DI	Plant of Mfg W
Cust P.O. #	SOURCEWELL #149506		Cust Unit #	SOURCEWELL CONTRACT #092922-MCT		

BODY

LOAD PROFILE	MATERIAL, 80K GVWR
LENGTH	50
WIDTH	102
DRIVE UNIT	KEITH, 25 SLAT 3-1/2 IN. CYLINDER (HEAVY DUTY)
	ADD BRACE @ BOTH SIDES @ DRIVE OPENING, MAC STANDARD
FLOOR	KEITH 2301 (1841), 3/4 IN. TRIPLE RIDGE (102 W)
	ADD 24 IN WEAR STRIPS ON THE REAR OF THE SLATS
HYDRAULIC PIPE	STAINLESS STEEL HYDRAULIC PIPE
CROSSMEMBER TYPE	HEAVY-FULL TRAILER LENGTH 12 IN. C/M SPACING
CROSSMEMBER SPACING	5-1/4 IN. I-BEAMS, 12 O.C.
	WELD ENDS OF ALL X-MEMBERS TO BOTTOM RAIL, MAC STANDARD
RUBBER SEAL	YES
WALL HEIGHT	100
TAPERED SIDES	NONE
WALL LINER	BOOMERANG
FULL LID	NONE
TOP RAIL OPTION	HEAVY 2-1/4 IN. VERT. PANEL TOP RAIL
	HEAVY 2-1/4 IN. VERT. PANEL TOP RAIL
TOP RAIL OVERLAY CAP	NONE
TARP BAR	NONE
BULKHEAD	3/16 IN.
	ADD HOSE HANGER
BULKHEAD STEPS	LADDER ONLY
FRONT FENDERS WITH FLAPS	NONE
TAPER SIDE FENDERWELLS	NONE
POCKET TYPE	2-1/4IN STANDARD POCKETS
BOTTOM RAIL	SQUARE, NO CLEAN OUT
UPPER CROSS TUBES / CAPS	(2) TUBES (MID & REAR)
	LOCATE CENTER TUBE 266 INCHES FROM K.P.
TIRE CARRIER	NONE
SIDES	2-1/4 X 15-1/2 VERT. PANELS - (BUFFED)

LIGHTS

LIGHT TYPE	GROTE L.E.D. W/ GROMMET
LIGHT PANEL	2 LARGE-3 SMALL-2 LARGE (IN TAILGATE) OO ooo OO
APRON	NONE
STD. MARKER LIGHTS	(3) EACH SIDE
	ADD EYEBROWS OVER LIGHTS
MID-TURNS	(1) PAIR L.E.D. (NON-COMBO)
	STOP TURN TO BROWN WIRE

BACK-UP LIGHTS	NONE
AUXILIARY CABLE	NONE
REAR POCKET LIGHTS	1 PAIR

GATE

GATE SHEET THICKNESS	SMOOTH SIDE PANELS
	TOP OF GATE TO BE STEEL MESH BOLTED TO GATE FRAME 44 IN TALL X 83 IN WIDE
GATE OPERATION	MECHANICAL SIDE LATCH
HINGE TYPE	C.S. SIDE SWING
GATE BRACING	NO BRACING (SMOOTH SIDE PANELS)
SAFETY CHAIN	YES
WINDERS / SAFETY LATCH	WINDERS (1) SIDE ONLY
GATE STEPS	NONE
TARP HOOKS	NONE

PRIMARY AXLES

MODEL	TRI-AXLE
NO. OF PRIMARY AXLES	2
SUSPENSION	HEND. INTRAAX AAT-25K DISC BRAKES W/ HXL-5
	K.P. TO CENTER OF R/A TO BE 44 FT 6 IN
AXLE SPACING	49
SUB-FRAME	TRI-AXLE (ALUM. T-BEAM)
AXLES	AXLE FOR INTRAAX ONLY
BRAKES	DISC BRAKES - BENDIX KNORR W/ DUCTILE STEEL HUB (23,000 LB ONLY)
CAM GUARDS	NONE
HUB AND DRUM	NONE, DISC BRAKES
TIRES	GENERAL RA 11 R 22.5 16 PLY
WHEELS	ALUMINUM HP 22.5X8.25 - ALL POLISHED (XP)
PRIMARY AXLE TIRE INFLATION SYSTEM	MOVED TO CHASSIS

LIFT AXLES

NO. OF LIFT AXLES	1
LIFT AXLE SUSPENSION	HEND. INTRAAX AAL 25K (2) TIRES (SUPER SINGLE) W/HXL-5
	USE COMPOSITE EXF (13K) WITH BENDIX DISC BRAKES
LIFT KIT	HEND. UBL-002 (INTRAAX AAL)
LIFT AXLE DISTANCE	52
LIFT AXLE	AXLE FOR INTRAAX ONLY
LIFT AXLE BRAKES	7 IN. XL, W/ 30-30 CHAMBERS
	USE BENDIX DISC BRAKES
LIFT AXLE CAM GUARDS	HEND. INTRAAX
LIFT AXLE HUB AND DRUM	CAST W/ STEEL HUB HP 10 STUD TP, LS, 7 IN.
LIFT AXLE TIRES	GENERAL HT + 255/70R 22.5 16 PLY
	GENERAL 250 / 70R 22.5 SINGLE TIRE
LIFT AXLE WHEELS	ALUMINUM HP 22.5X8.25 - ALL POLISHED (XP)
	SINGLE ALUM RIM
LIFT AXLE CONTROLS	ELECTRIC UP ON BLACK WIRE & BALL VALVE (NO / REG.)
FREE WHEEL VALVE	NONE
LIFT AXLE TIRE INFLATION SYSTEM	MOVED TO CHASSIS

STEERABLE LIFT AXLES

NO. OF STEERABLE AXLES	0
STEERABLE AXLE SUSPENSION	NONE
STEERABLE AXLE DISTANCE	N/A
STEERABLE AXLES	NONE
STEERABLE AXLE BRAKES	NONE
STEERABLE AXLE HUB AND DRUMS	NONE
STEERABLE AXLE TIRES	NONE
STEERABLE AXLE WHEELS	NONE
STEERABLE AXLE CONTROLS	NONE
STEERABLE AXLE LIFT KIT	NONE

CHASSIS

PIN SETTING	36
5TH WHEEL PLATE	3/8 LOW PROFILE
5TH WHEEL PLATE HEIGHT	48 IN. HIGH
GALVANIZED SUSPENSION HANGERS	INCLUDED W/ SUSPENSION
SUSPENSION CONTROL	AUTOMATIC DUMP W/ PARKING BRAKE
ABS FOR TRAILER	(1) 2S1M MERITOR / WABCO
SLACKS	NONE (DISC BRAKES)
TIRE INFLATION SYSTEM	NONE
AXLE LUBRICATION	HXL, SYNTHETIC SEMI-FLUID GREASE
HUBODOMETER	22.5, TP, BOLT-ON STEMCO MILES
MOUNT ON CENTER AXLE D/S	
DUST COVERS	YES
DOLLIES - LANDING GEAR - LANDING LEGS	JOST H451 - (62,500 LB.) - 10 YEAR NO LUBE - GALVANIZED STEEL - D.S.
REGISTRATION HOLDER	NONE
AIR GAUGE / SYSTEM	NONE
ENCLOSURE FOR SWITCHES	NONE
AIR TANKS	ALUMINUM TANK
HYDRAULIC HOSE FITTING	1 IN. X 108 IN. HOSE W/ WING FITTING (4,000 PSI)
132 IN HOSE-USE 1-1/4" FB-20-F STUCCHI C51WS-20-20 NPT D19 & 1-1/2" FB-24-F STUCCHI C51WS-24-24 NPT E19 - (1-1/4" MALE ON H.P AND 1-1/2" FEMALE ON L.P)	
FLAPS FRONT OF TIRES	NONE
FLAPS REAR OF TIRES	FLAP BEHIND REAR AXLE
MOUNTED ON GATE	
BUMPER	D.O.T. BUMPER

TARP

TARP MANUFACTURER	NONE
TARP CONTROL	NONE
TARP COLOR	NONE
BOW HOLDERS	NONE
TARP BRACKET	NONE

PAINT

SUSPENSION COLOR	BLACK SOFT COAT
PIN STRIPING	BLACK (931716)
MAC MACHINE FINISH LOGOS	BLACK (931716)
OPTIONAL SIGNS	NONE

Due to potential material cost increases, delivered unit pricing will be finalized 90 days prior to start of production.

Quote # 95750
Job #

Pricing is in U.S. Currency

UNIT PRICE	\$127,851.00
FET	\$0.00
Sales Tax	\$0.00
SUB TOTAL	\$127,851.00
Freight	\$2,110.00
FOB MfgLoc Total	\$129,961.00
Trade In Allowance	\$0.00
Down Payment	\$0.00
BALANCE DUE	\$129,961.00

FET 15,595.00
 \$145,556.00
 FOB Alliance, OH.

Thank you for your business

ORDER CANCELLATION POLICY

Orders configured with common published and non-published options will not be subject to a cancellation penalty when the Manufacturer receives the request for cancellation 12 or more weeks prior to the scheduled production date. All cancellation requests received within 12 weeks but no less than 8 weeks of the scheduled production start date must be approved by the Product Manager for the specified product line and will be subject to a \$2500.00 cancellation fee. Cancellation requests within 8 weeks of the scheduled production start date will not be accepted.

*** denotes a weight for reference only. Trailer weight will be provided with the engineering design approval packet.



MAC Trailer Enterprises Inc.
 Corporate Office
 14599 Commerce Street, Alliance, OH, 44601
 330-823-9900 800-795-8454
 www.MACtrailer.com

Metro Waste Authority, Iowa Sourcewell Pricing (8-14-24)
 Sourcewell Member #149506
 Sourcewell Contract #092922-MCT

<u>Options:</u>	<u>Option \$</u>	<u>Sourcewell \$</u>
Base 48' Walking Floor SP Trailer Pricing:	<u>\$102,218.22</u>	<u>\$95,531.05</u>
1. Smooth Side Trailer	\$793.94	\$742.00
2. 50' Trailer Length (Includes DOT Bumper, Longer Subframe and Heavy Duty Top Rails):	\$5,499.80	\$5,140.00
3. 3-1/2" Cylinder Drive Unit:	\$1,031.48	\$964.00
4. 2301 Floor Slats:	\$3,293.00	\$3,078.00
5. 24" Wear Strips Rear of Floor:	\$909.50	\$850.00
6. 12" Floor Crossmember Spacing:	\$263.22	\$246.00
7. Heavy Duty Floor Crossmembers:	\$1,044.32	\$976.00
8. Boomerang Wear Plates on Walls:	\$737.23	\$689.00
9. No Catwalk:	-\$479.88	-\$516.00
10. Protectors Over Lights:	\$321.00	\$300.00
11. Steel Mesh in Top of Gate:	\$1,284.00	\$1,200.00
12. Intraax 250 Air Ride Tandem:	\$5,412.06	\$5,058.00
13. Composilite EFX 3 rd Axle Lift (Includes Tires & Aluminum Rims):	\$9,327.19	\$8,717.00
14. 22.5 Aluminum Rims on Rear Two Axles:	\$1,398.49	\$1,307.00
15. Bendix Disk Brakes:	\$2,982.09	\$2,787.00
16. 22.5 Hubodometer:	\$160.50	\$150.00
17. Dust Covers:	\$141.24	\$132.00
18. 132" Hydraulic Hoses & Fittings:	\$267.50	\$250.00
19. Flaps Attached to Gate at Rear:	\$267.50	\$250.00
Total:	<u>\$34,654.18</u>	<u>\$32,320.00</u>

Total Sourcewell Base Price:	\$102,218.22	\$95,531.05
Total for Options:	\$34,654.18	\$32,320.00
Total Price with Options:	\$136,872.40	\$127,851.05
Freight:	\$2,110.00	\$2,110.00
Total price with Freight:	<u>\$138,982.40</u>	<u>\$129,961.05</u>

15,595 FET

* 145,556.00

FET included

FOB Alliance, ON



WWW.HAWKEQUIPMENT.COM

CHICAGO
708.400.7141

COUNCIL BLUFFS
712.306.2052

DAVENPORT
319.249.5117

DES MOINES
515.412.8502

KANSAS CITY
816.631.0446

MORTON
309.324.4411

SIOUX CITY
712.823.0167

SIOUX FALLS
605.403.5087

RAVENS LIVE FLOOR ALUMINUM DW TRAILER

MODEL:	RALF-50-DW
WEIGHT:	21,764 LBS (+/- 5%)
CAPACITY:	117.9 CUBIC YARDS
GVWR:	80,000 LBS

FLOOR:	
LENGTH:	50'
WIDTH:	96"
CROSSMEMBER CENTERS:	12" CENTERS
LIVE FLOOR TYPE:	HALLCO I-4000 (11/16" TRIPLE RIDGE)
LIVE FLOOR WIDTH:	3-1/2"
LIVE FLOOR SLAT THICKNESS:	1/8"
LIVE FLOOR LEAK RESISTANT:	YES
LIVE FLOOR PRESSURE FILTER:	YES

SIDES (DOUBLE WALL)	
WALL HEIGHT:	105"
TOP RAIL OPTION:	STANDARD 4 X 10
BOTTOM RAIL:	Z-DESIGN WITH RADIUS INSIDE CORNER (Z-DESIGN INTERLOCKS FLOOR SILLS AND FLOOR TO THE SIDES)

BULKHEAD	
HEIGHT:	105"
TYPE:	SQUARE CORNERS W/ AIR FLOW VENTS
BULKHEAD STEPS:	NONE
SIDE PANEL STEPS:	NONE
BULKHEAD DOOR:	NO
HOSE HOLDER:	ON DRIVER'S SIDE
ALUMINUM TARP CAPS:	NONE

GATE	
HEIGHT:	105"
SHEET THICKNESS:	.230" SHEET (PANEL STYLE) / TOP HALF STEEL MESH
BRACING:	(6) PANEL
HINGE TYPE:	SIDE SWING ONLY - HINGED ON PS
GATE OPERATION:	MANUAL LATCH
SLUDGE LOCKS:	(1) SIDE ONLY
TAILGATE SEAL:	RUBBER GASKETED AROUND OUTSIDE EDGE OF GATE

FRAME	
SUB-FRAME TYPE:	ALUMINUM (14" I-BEAM)
FRAME LENGTH:	600"
AXLE WIDTH:	102" WIDE (77.5" TRACK)
FLOOR HEIGHT:	63"
RIDE HEIGHT:	17"
KINGPIN:	36" SETTING @ 49" 5TH WHEEL PLATE HEIGHT
KINGPIN PLATE:	5/16" GALVANIZED STEEL
LANDING GEAR:	JOST 2-SPEED W/ HANDLE ON D.S.
DOCK BUMPERS:	(2)
TOW HOOKS:	(2)
HYDRAULIC HOSE:	1" X 108" HOSE W/ WING FITTING
AIR TANK:	ALUMINUM

SUSPENSION & AXLES	
AXLE QUANTITY:	TRI-AXLE (ALL AIR RIDE)
SUSPENSION TYPE:	HENDRICKSON INTRAXX AAT 25K (REAR TWO AXLES) HENDRICKSON PARALIFT/COMPOSILITE (FRONT AXLE)
LIFT KIT:	HENDRICKSON LIFT KIT (FRONT AXLE)
AXLE SPACING:	50" / 50" / 24" REAR AXLE TO REAR
ABS:	2S1M / MANUAL AIR BAG DUMP
BRAKE SHOES:	BENDIX AIR DISC BRAKES
SLACKS:	STANDARD (GUNITITE)
HUBS:	DUCTILE IRON
DISC:	CAST
LUBRICATION:	80/90 GEAR OIL
WHEEL END WARRANTY:	(1) YEAR
TIRE INFLATION:	NO
HUBODOMETER:	ON CENTER AXLE
TIRES:	GENERAL - 11R22.5 S250 14-PLY (REAR TWO AXLES) CONTINENTAL - 265/70R19.5 16-PLY (FRONT AXLE)
WHEELS:	22.5 X 8.25 ALUMINUM MILL (REAR TWO AXLES) 19.5 X 7.5 - STEEL INSIDE/ALUMINUM MILL OUTSIDE (FRONT AXLE)
MUDFLAPS:	ON TAILGATE

LIGHTS	
PANEL:	000 000 000 (3-4", 3-2", 3-4")
MARKER LIGHTS:	(3) PAIR - 2"
MIDTURNS:	REPLACES A MARKER
BACK-UP LIGHTS:	NONE
AUXILIARY CABLE:	7-WAY

PAINT & FINISH	
ALUMINUM FINISH:	SWIRL FINISH
FINISH COLOR:	BLACK
GALVANIZING:	GALVANIZE PARTS WHERE POSSIBLE

ADDITIONAL OPTIONS	
TARP	
(2) CROSS TUBES	

PRICE	\$146,157.00 / FOB KNOX, IN
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Thank you,

**Metro Waste Authority Board
Monthly Board Meeting
September 18, 2024
AGENDA ITEM 9**

ITEM:

Approval for Accountant Staff Position

SUMMARY:

The agency requests approval to add an additional Accountant position to the Finance team. The position is not budgeted in the current year but approval to start the hiring process now (rather than hold off until the next fiscal year's budget is approved) is requested.

DISCUSSION POINTS:

The current Finance team is five FTE's. The team is stretched very thin to meet the existing needs of the agency's activities. The addition of an experienced Accountant would help the Finance team better meet the demands of the agency's current operations and meet the needs created by the agency's complexity and growth expectations.

By adding this position, the Finance team could better address challenges facing the organization, find opportunities for process improvement, better ensure billings for services provided are accurate and complete, better manage credit and collections, and improve the level of reporting and analysis of agency activities. The position would support team members by providing additional resources to offset existing workload and contribute to special projects and initiatives that will enhance the financial performance of the agency, and better serve the agency's employees, stakeholders, and customers.

While this specific position was not budgeted for FY25, we anticipate that there will be savings for certain Central Office positions that were budgeted and likely will be vacant a substantial portion of the year. For example, savings on the Executive Coordinator position, among others, in addition to other favorable spending variances, will more than offset this unbudgeted expense.

STAFF RECOMMENDATION:

Staff recommends approval.

CONTACT:

Kirk Irwin, chief financial officer, 515.323.6506